

# Business startup checklist

## Write a business plan

- ☐ Executive summary
- ☐ Business description
- ☐ Market research & competitor analysis
- ☐ Financial projections
- ☐ Company structure & operating plan
- ☐ Goals, objectives, & KPIs

## Estimate startup costs

- ☐ Create a startup budget
  - ☐ One-time startup costs
  - ☐ Overhead costs (office rent, utilities, etc.)
  - ☐ Labor costs
- ☐ Create a dedicated startup savings account
- ☐ Research available grants, startup services, & other resources

## Register your business

- ☐ Choose a structure (sole proprietorship, LLC, S-Corp, or C-Corp)
- ☐ Choose a business name
  - ☐ Claim a domain name
  - ☐ Claim relevant social media handles
- ☐ Register your business
  - ☐ Check state & local registration requirements
  - ☐ Register trademarks

## Open accounts & obtain permits

- ☐ Open a company bank account
- ☐ Obtain an Employer Identification Number
- ☐ Get licenses & permits
  - ☐ Check local business licensing requirements
  - ☐ Obtain industry-specific permits (e.g. building permits, OSHA certifications, etc.)
  - ☐ Obtain a Sales Tax Permit, if necessary

## Create a financial accounting system

- ☐ Hire a bookkeeper/accountant
- OR**
- ☐ Set up essential bookkeeping documents
  - ☐ Income statement
  - ☐ Balance sheet
  - ☐ Cash flow statement
  - ☐ Bills & invoices
  - ☐ Expense tracking
- ☐ Purchase accounting software (optional)
- ☐ Estimate your tax liability

## Create a management system

- ☐ Create an organizational chart
- ☐ Purchase project management software
- OR**
- ☐ Set up essential management tools
  - ☐ Calendar & scheduling system
  - ☐ Budget tracker
  - ☐ Team management system
  - ☐ Short- & long-term goals and timelines
  - ☐ Choose & track KPIs

## Launch branding & marketing

- ☐ Determine brand guidelines
  - ☐ Design or commission a logo
  - ☐ Select a color palette
- ☐ Create a website
  - ☐ About Us page
  - ☐ Contact information
  - ☐ Site menu/navigation bar
  - ☐ Core services & pricing
  - ☐ Online ordering
  - ☐ Customer testimonials
  - ☐ Company blog
- ☐ Set up relevant social media accounts
- ☐ Print business cards